



PAGARIYA JBN TEAM

JBN Roadshow





आज KA JBN

मिलोगे तो मिलेगा



Enable to Engage for **Economic Empowerment**

> **Connects you Globally & Nationally** with Jain business community

Business connects with higher level of trust

Limitless Opportunities

Peer Networking

Biggest Connector with Members

- JBN Setu 3,700+ Regd
- eDirectory 2,500+ listing
- Referral Platform 7,000+ **Registered Users**
- 11,500+ Participants in 27 Industry (40) Whatsapp Group

• 251 Business ideas

• 101 WFH Earning

Opportunities

• 1 to 1 Mentoring

Digital Assets

Networking Activities

- Business Opportunity Platform - 217 Corporates with Rs 1 Lac Crore + cumulative turnover
- 16 Referral Groups
- Avg 25 Cr monthly Business

Small Scale Business

Business

Building Activities

- Group Mentoring & **Mentor Pool**
- FDD Development **Programs**
- Vendor Development Meetings



BEFORE YOU BUY, GIVE US A TRY

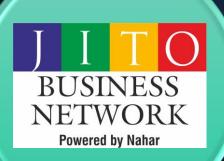


BEFORE YOU BUY, GIVE US A TRY





To create networking eco-system for JITO & Non-JITO Members to benefit them with business opportunities leading to economic empowerment of the community at large.





Engage every individual member in all JBN activities by providing business opportunities via Digital assets, physical / virtual / hybrid networking activities and business expansion opportunities.

- To achieve reported Business of 5,000+ cr
- To provide networking platform to more than 10,000+ unique businesses
- To conduct 1,000+ Networking events in 2 years
- Inclusion of Youth, Ladies & International Wing + Inter-project Synergies (JIIF, JPF, Jobs, CFE)





FRANCHISE DEALER & DISTRIBUTOR (FDD) DEVELOPMENT PROGRAM



What is FDD Development Platform?

Brands /
Companies
wanting to
expand sales
channel /
footfall via
building
Network of
Franchisee,
Distributor
and
Dealership.

Individual /
Companies
with
investable
resources and
willingness to
diversify /
expand by
exploring
business
opportunity.





SMALL SCALE BUSINESS

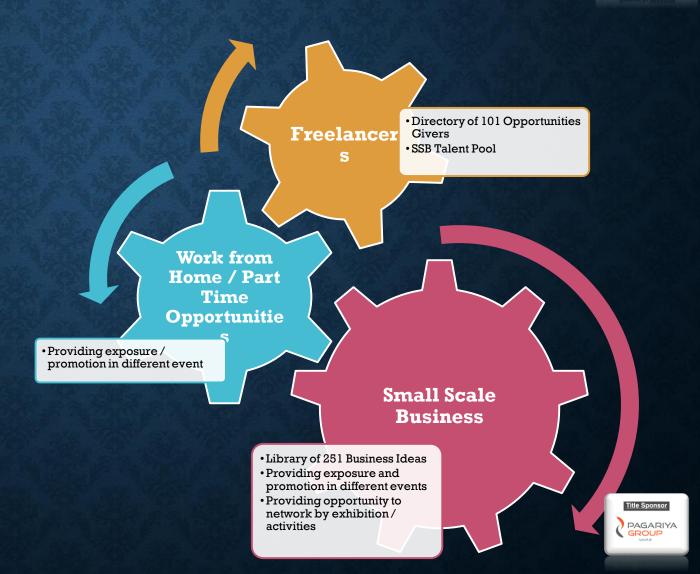


Objective

Enable Jain community to be "Aatmanirbhar" by creating multiple opportunities

Provide Sadharmiks a platform for accessing opportunities for Economic Independence

Create opportunities for Work From Anywhere (WFA) to ensure all can avail business opportunities





BUSINESS OPPORTUNITY CREATION



Connecting
JITO
Members
with top Jain
business
houses

Identify
procurement
& others
opportunities
provided by
such entities

Create an environment for a mutually beneficial relationship







MENTORSHIP



Mentor's Benefit

- Sense of contribution to the Growth of Mentee
- Be in the Exclusive Pool of Mentors
- Help Building Bigger Businesses of Future
- Immense utilisation of key expertise & knowledge acquired

Mentee's Benefit

- Better productivity, better growth and better opportunities
- More confidence in Business/ Self Capabilities
- Sense of Gratitude to the Mentor for handholding, mentoring and guidance
- Sense of contribution and knowledge sharing for future Mentees to continue the chain of Giving!





REFERRAL GROUPS



Target Audience

• Non-JITO Jain Community Members

SOP

 All designations / post holders need to be JITO Members.

• For more details, pls refer Referral Group Guidebook

Access

 Referral group members will have access only to referral meetings and not to chapter activity or meetings

Business Reporting

 All members need to report the business done via the referral App





DIGITAL ASSETS



JBN Referral Platform & App

Online platform to ask & give referrals / reference to anyone anytime 24 hrs x 365 day from the comfort of your mobile.

JBN Setu

Automatic business connector enabled to create a bridge (Setu) connecting JITO members across the globe with mutually overlapping interested within a minute – with emphasis being on ease of use!





INDUSTRY GROUPS



JBN WhatsApp Groups

Industry Specific Events

Industries
WhatsApp
Groups
consisting
of 4,200+
Unique
Members

Only for JITO
Members including wings & members can join only 3 industries groups

Separate
Industry
Specific
Groups for
creating a
platform for
intra
industry cooperation

Networkin g Meets / Industry specific conclaves.

Exclusive for JITO Members.

eDirectory for JITO Members





EVENTS



JBN Milap

- Monthly intra-zone inter-chapter (limit to 4-6 chapter) meeting hosted by chapters.
- Preference to JITO Members & open to Referral Groups also.

JBN 360

- Quarterly Apex driven zone / chapter hosted event for interzone networking.
- Exclusive for JITO Members.

JBN Mahakumbh

- Annual Apex driven12 days BusinessNetworking Event.
- Organised in the Month of August.





TARGET FOR 2022-24



- **5,000Cr** + of Reported Business Deal Value.
 - **5** JBN 360 Event.
 - 2 International Field Trips.
- **500** + Referral meetings been conducted.
- 10 + Franchisees/Distributors events.
- 2 Mahakumbh
 - 2,000 + Booster meets can be conducted.





कैसे JBN आपकी जिंदगी बदल सकता है

JBN Referral Groups



JBN Franchise Dealer Distributor (FDD) Development program

- Helping businesses to expand their footprint via FDD Model #
- Helping members to diversify their portfolio and make investments *







NETWORK
Powered by PAGARIYA







66

KEY INITIATIVES AND MILESTONES 20-22



64	CHAPTER
	CONVENER

INTERNATIONAL CONVENER

WHATSAPP GROUP

11,482 MEMBERS IN WHATSAPP GROUP

01	Mentorship 	 13 Mentorship Events Organised 13 Meet the Mentor sessions Organised 100 Mentors and 20 Mentees Enrolled
02	Franchise Distributors Dealers Develop ACROSS INDIA	 13 Brands on-boarded 3 National Virtual Expo and 2 Chapter Events FDD Stalls at 4 zonal events
03	JBNsetu AUTOMATED BUSINESS CONNECTOR	 3,500 + registration from JITO Members & Youth Wing Daily 10 Buy, 5 Sell and 12 Search Queries received
04	Small Scale Business	 Library of 251 Business Ideas Directory of 101 Opportunities Givers 12 Events Organised
05	Referral Groups	 452+ Cr Business Done since Nov'20 3,299+ Referrals exchanged since Nov'20 1 National and 180 Chapter Events Organised
06	Industry group	 11,482 JITO strength in connected via 27 Industry Group (66 WhatsApp Group) 3 National & 3 Chapter Events Organised e-Directory Creation with more than 2200 listings
07	Business Opportunity	 217 Large Corporates on-boarded on the platform 624+ opportunity enquires from seekers facilitate with opportunity givers 14 Vendor Development meet





OUR SOCIAL MEDIA PRESENCE





Facebook

https://www.facebook.com/jitobusinessnetwork.jbn/



Instagram

https://www.instagram.com/jitobusinessnetwork/



LinkedIn

https://www.linkedin.com/groups/10389364/



Twitter

https://twitter.com/JitoJbn



YouTube Channel

https://www.youtube.com/c/JITOBusinessNetwork



Telegram Channel

https://t.me/NaharJBN







WE ENABLE TO ENGAGE FOR ECONOMIC EMPOWERMENT

